

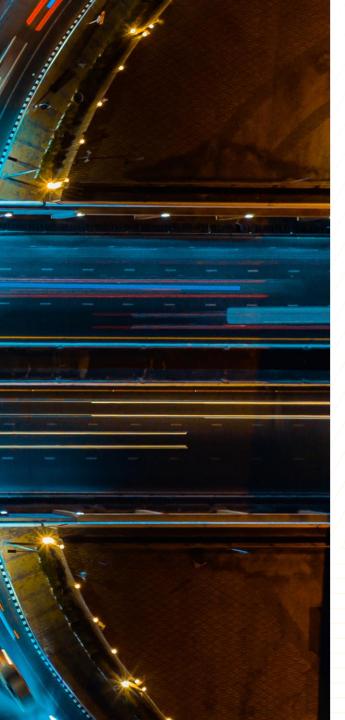




Israeli Infrastructure Opportunities

September 2025





PPP Method and Characteristics







Optimal Risk
Allocation
Between the
Private
Sector and
the Public
Sector



Significant
Capital
Investment
by the
Private
Sector



Long Term Contract



Shift from
Government
Ownership to
Service:
Transition of
Service
Responsibility
from the Public
Sector to the
Private sector



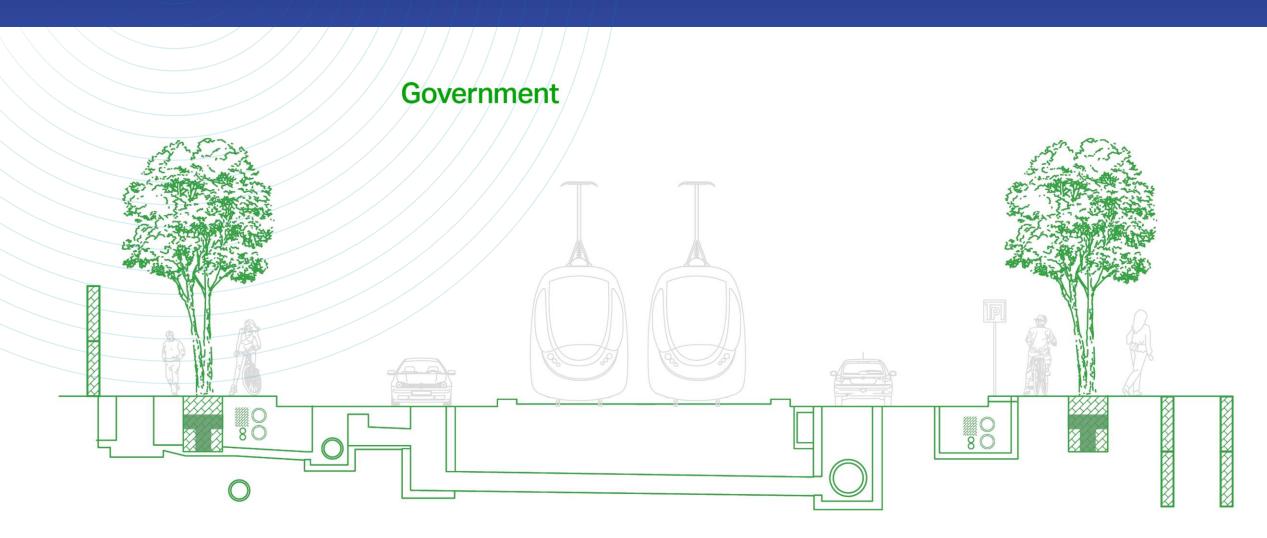
Risk Allocation

| Sponsor | ← | Project Company |
|-------------------------|--------------------------------|-------------------------|
| Expropriation | | Planning |
| Statuary Approval | Base Interest Rates Hedging | Construction Cost |
| Site Availability | Tax Ruling | Construction Schedule |
| Ground Condition | Currency Exchange | Construction Quality |
| Antiques | Inflation | Operation Cost |
| Unknown Utilities | Demand | Operational Performance |
| Discriminatory Law | | Safety |
| Third Party Arrangement | | |
| | | |



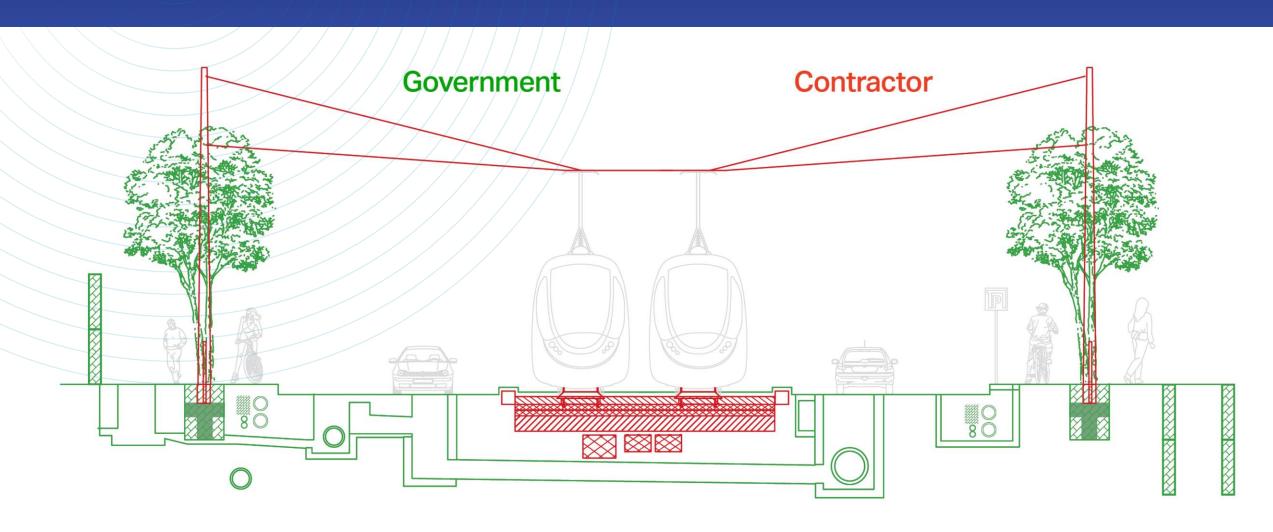
Example of Risk Allocation to LTR Projects

Working Method Infra 1



Example of Risk Allocation to LTR Projects

Working Method Infra 2



Typical PPP Tender Process

| 4-6 Months PQ (RFQ) | 6-8 Months ITB (RFP) | 3-6 Months Bid Evaluation | 1-2 Months Preferred Bidder | 12 Months Financial Close |
|---|---|--|--------------------------------|---|
| Pre-QualificationRequirements | Invitation to Bid Issue Tender documents Technical and Operational Requirements | Legal • Compliance | Selection of Preferred bidder | Completion of Syndication |
| Requirements are based on Pass/Fail Requirements (no scoring) | | Technical Evaluation • | Second Rank Bidder | Execution of Finance Agreements |
| | | Business Plan and Financial • Evaluation | Executing Concession Agreement | Execution of Project's Main Agreement (EPC, O&M, Interface, |
| Identification of Qualified Bidders | Ability to Submit RFC (Request For Clarification) | Price Proposal Evaluation | Agreement | other) |
| | • | Final Scoring | • | Promoting Design and Permitting processes |



Israel Infrastructure and PPP Project division



2002

000

First operation year of a PPP project in Israel

15

employees in the MOF PPP division

18



Projects under

16



projects under evaluation and tender phase

Projects under operation

Dozens



construction

of local and international partners

5



fields of expertise:

Water, Energy, Waste, Transport and construction

25 years



period

value of Projects under operation and construction

52 billion NIS

Israeli National PPP Road Map



Pre-Tender and Under Evaluation

Anaerobic digestion plant plant in Ashdod

Tamar region WtE Facility

International Airport

Desalination Facility Emek Hefer

Yavor LPG Storage Facility

PV Projects

BESS Facilities

Megido Prison Facility

Tender Phase

Extension of Highway 6 (Section 8-9)

Fast Lanes (East-West)

Congestion Tax

Ashkelon Desalination Extension

Shafdan Effluent Enhanced Treatment Facility

Neot Hovav WtE and Sorting Facility

Financial Close and Construction

Tel Aviv Purple Line LRT

Haifa - Nazareth Tram-Train

Jerusalem LRT - Blue Line

Tel Aviv Green Line LRT

JNet - Jerusalem LRT

Fast Lanes (North-South)

PV3 – 100 MW PV Facility

Dimona – 300 MW PV Facility

Natural Gas Power Station
CCGT Sorek

Desalination Sorek B

Water Treatment - Ramat Ha'Sharon

Desalination - Western Galilee

Waste Treatment Facility - Shafdan

Under Operation

Highway 16

Jer. LRT – Red Line

Highway 6 (seg. 3+7)

Carmel Tunnels

Highway 6

Highway 431

Desal. - Ashkelon

Desal. – Palmachim

Desal. - Hadera

Desal. - Sorek

Desal. - Ashdod

PV - Ashalim 1

PV2 - Photovoltaic Station

Megalim - Thermo Solar Power

Negev – Thermo Solar Power

Ashdod Hospital

National Police Academy















International Airport

Project

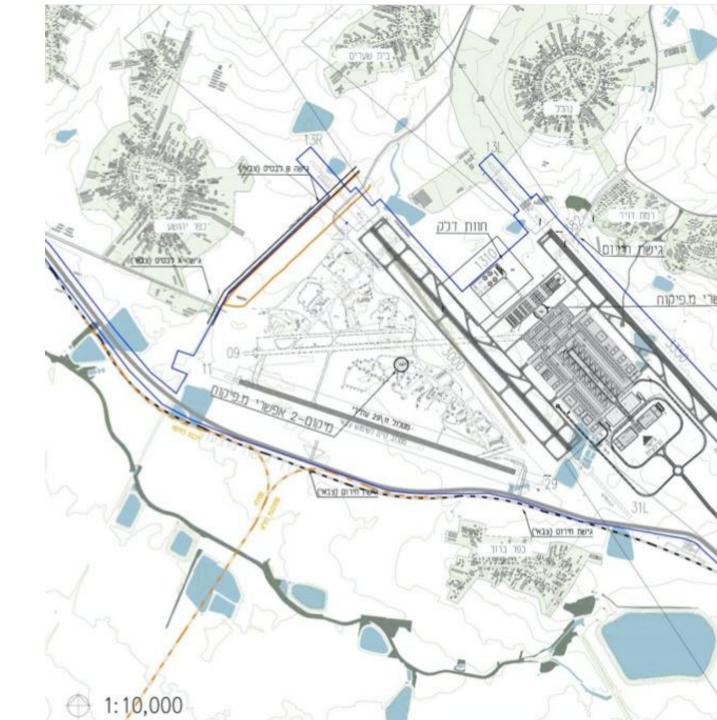
- **About the** A private international airport complementary to Ben Gurion Airport
 - Currently, 2 airports are being promoted - Ramat David and Nevatim
 - The airport will be designed for 20 million passengers per year

Areas of **Expertise** Required

- Previous experience in operating international airports
- Previous experience in design and build international airports
- Experience in operating airports with high traffic
- Experience in Landside and Airside operation
- Operating outside the country of origin

Estimated Contract Value - USD 1.5-2.5 bn

Expected Construction Period - 2030-2034







Traffic decrease and Reduced Pollution



Encourage Public Transport use



Improved economic efficiency

The area will be divided into three **toll rings** that radiate outward from Tel Aviv City Center:

- Ring 1: Closest to the center, where entry charges apply.
- **Ring 2 and Ring 3:** While the charges may be lower further from the city center, they will remain significant during peak traffic hours.





Waste

Israel plans to reverse the trend



80% treatment 20% Landfilling

Israel Waste sector review



Israel produces
30% more than the
European union
average.



Landfilling 82% approximatelydouble in comparison to the EU average



Only 24.3% of the waste is recycled



The rate of waste growth in Israel stands at approximately 1.8% on average per year, and it is influenced by demographics and consumption changes.

From Water Crisis to a Total Independent

Desalination



More than 50% of Israel land is a Desert



1990s Israel faced a water crisis



Today Israel is a world leader in water technology



5 Desalination Plants provide 585 MCM



More than 65% of the potable water are desalinated water



2 additional plants are under construction By the end of 2027:

More than 90% of the potable water will be provided by desalination plants.



An Israeli Success Story

Desalinationanticipated opportunities

"Ashkelon" Desalination Plant 2027

- The first concession period to end
- Renovation and expansion of the existing facility
- Includes On-site IPP
- Increasing Production
 Capacity up to 220 MCM
- ✓ Expected Tender Launch-Q3/2025

"Emek Hefer" Desalination Plant

- Up to 400 MCM
- A water purchase agreement between Israel and Jordan
- The biggest plant in the world!
- Includes On-site IPP
- ✓ Issuance of PQ document expected during Q4/2025



Energy Transition

Energy Sector Trends



A shift from energy based fossil fuels to clean energy.

Government goals by 2030:

- 30% of the total energy – renewable energy
- by 2050:
 Decreasing 85% of
 2015 greenhouse gas
 emissions



Solar energy stands as the primary source of renewable energies

Leads to a need in BESS systems



Government
Decision 1231:
Termination of the
Petrochemical
Industry in Haifa Bay

Projects under **Evaluation**







Projects in Market



Congestion Fees – Dan Metropolitan Area (Tender 2025)

Highway 6, Sections 8+9 (Tender 2025)

Fast Lanes on Highway 5 (Tender 2025)



"Ashkelon" Desalination Plant (Tender 2025)

220 MCM per annum

"Shafdan" Secondary Wastewater Treatment Facility (Tender 2025)

(to be increased)



"Neot Hovav" Waste-to-Energy Treatment Facility (Tender 2025)

300K tons per year in sorting300K tons per year in WtE





Thank you!

Would you like to stay updated?

Please send us email to PPP.Projects.Israel@inbal.co.il and join our mailing list!

ISRAEL METRO

September 2025







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ISRAEL Metro Project

Noa Oren Deputy CEO – Metro, NTA





Tel Aviv Metropolis

The Tel Aviv Metropolitan area is the country's business and financial heart and the center of a significant part of the economic activity responsible for most of Israel's national product.



44%
of the
population
in Israel



50% of jobs



62%
of
Business
product





Facts and Figures

The largest and most complex project ever delivered in Israel!

\$40-50bn

Estimated cost

\$8.5bn

Economic benefits

+30%

Increase use of Public transport

2 mil

Passengers per day

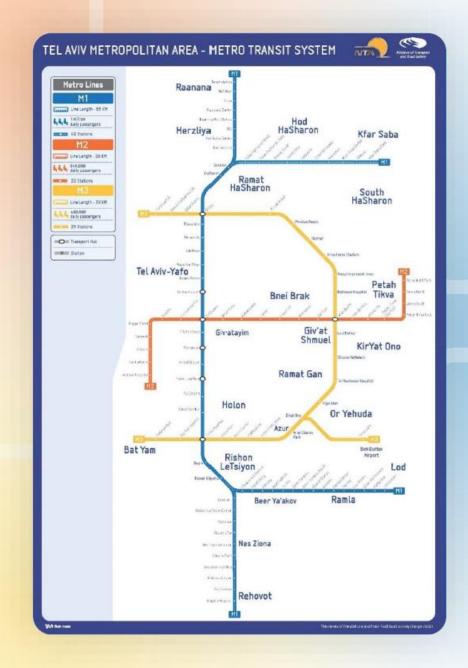
2037

Stage A – Operation



General Overview

- 3 Lines (M1/M2/M3)
- 150 km Underground Network (double tunneling)
- 109 Stations
- 24 Municipalities
- 4 Depots
- **7** Transportation Hubs



M1 Highlights

85 km Length 62 stations

2 Depots

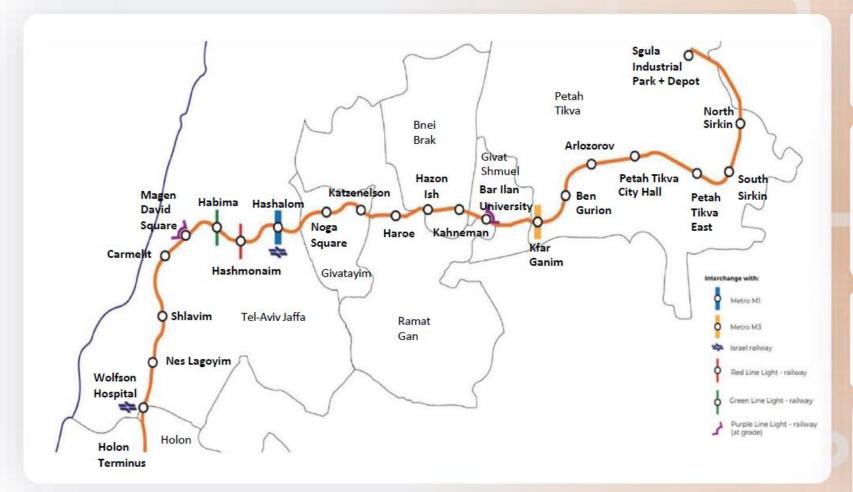
15 Transfer Stations

14 Municipalities





Overview



26 Km Length

22 stations

7 Municipalities

1 Depot

2 Interchange Stations



M3 Highlights

Tel Aviv Metropolis M3 Line

A cutting-edge metro line that will revolutionize transportation in the central district of Israel.

39 km Length 25 stations

1 Depot

3 Interchange Hubs

8 operation Elements







LVC (Land Value Capture)

Development Above Stations



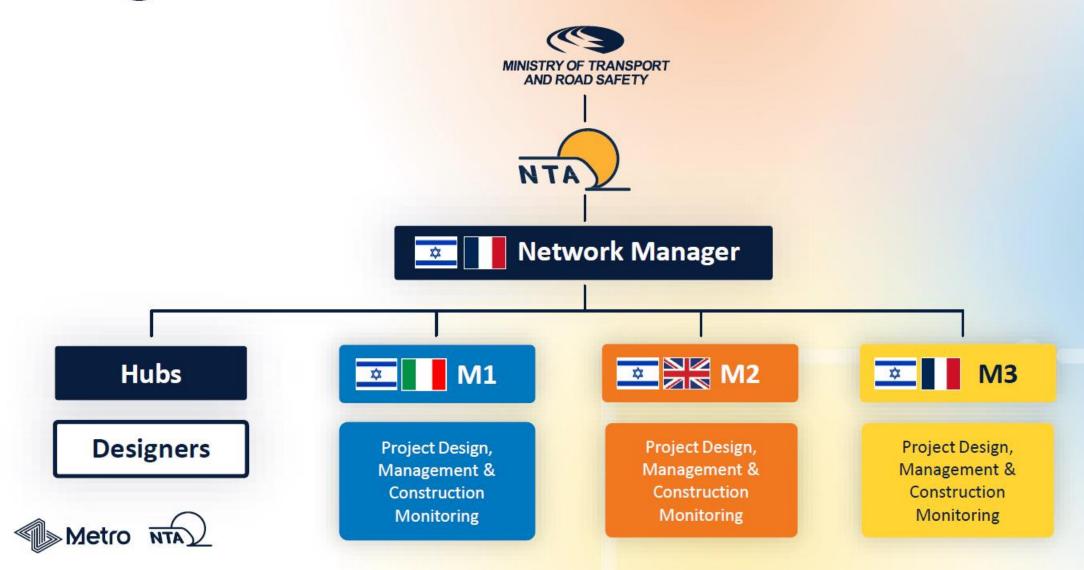
Glilot Gordon Architects



TLV Center
HQ Architects



Managerial Structure



Project Staging

M1-M3 Connection (Glilot)

The Metro Project is divided into two main execution stages:

Track Length Stage Execution stations Depots

M1 28 km 20 Rishonim

M2 26 km 22 Sgula

M3 24 km 17 Mesubim Total network

78 km

59 Stations

3 Depots

Stage Execution

Track Length stations Depots

58 km 42

Ra'anana

85 km

+ 5 km to airport 7 km + 1 km to airport

39 km

11 km

74 km

50 Stations

1 Depot



M1-M3 Connection (Kfar Ganim)



Total: 150 km, 109 Stations

26 km

Project Staging - Stage 1

M1 Line is divided into two main execution stages

Track Length 28 km Depots Rishonim

stations 20 Operational Elements 10

- Starts From Rishon Le Zion HaRishonim including the Depot until Glilot
- Execution Stage 1 is divided into 3 Sub-stages of operation as follows:
 - Sub-stage 1 Rishonim to Holon Junction
 - Sub-stage 2 Holon Junction to Namir Pinkas
 - Sub-stage 3 Namir Pinkas to Glilot

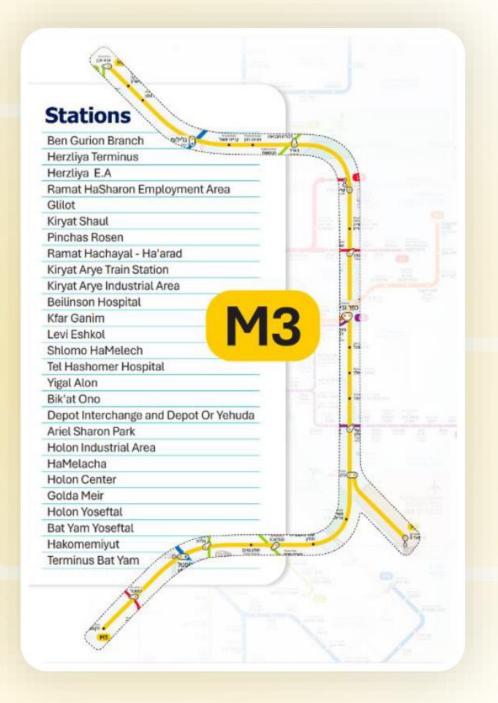




M3 Construction Stages

CONSTRUCTION STAGE A starts at Bat Yam Station and finishes at Yarkon National Park (Petach Tikva) stabling track.

- Length: 25 km
- 16 underground stations
- 9 operational elements
- Mesubim depot compound





Major Milestones





ISRAEL Metro Project

Procurement Strategy



Procurement Strategy Scheme

M2 M1 M3 Enabling Works NTA Contractors **Utilities Diversion & Depot Early Works** Launching Shafts & **Advanced Works** WP 12 WP 14 WP 10 WP 13 Deoot WP 5 WP 6 Deoot WP 8 Tunneling & Stations: Outer-Box WP9 WP 7 Stations: Inner-Box Heavy Civil & Architectural Works Core Transit Facilities **Electromechanical Systems** WP 4 INFRA II Stations, Tunnel Fit-Out, ME INFRA II WP 6 Track Rolling Stock 0&M **0&M** Signaling Operation & Maintenance

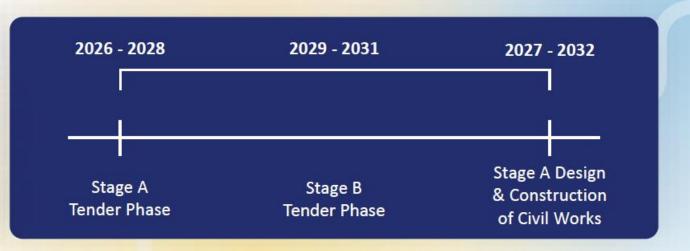




Tunneling And Stations Work Packages

- Experience in mega D.B. Infra projects
- Experience in delivery of projects in urban environment
- Experience in Rail tunneling
- Experience in complex underground structures









Systems And Rolling Stock Work Packages

- Experience in mega D.B. Infra projects
- Experience in delivery of projects in urban environment
- Experience in delivery of Metro projects
- Experience in integration of Rail projects

- Track
- **Electromechanical Systems**
- Signaling
- Rolling Stock
- Rail Systems
- Depots





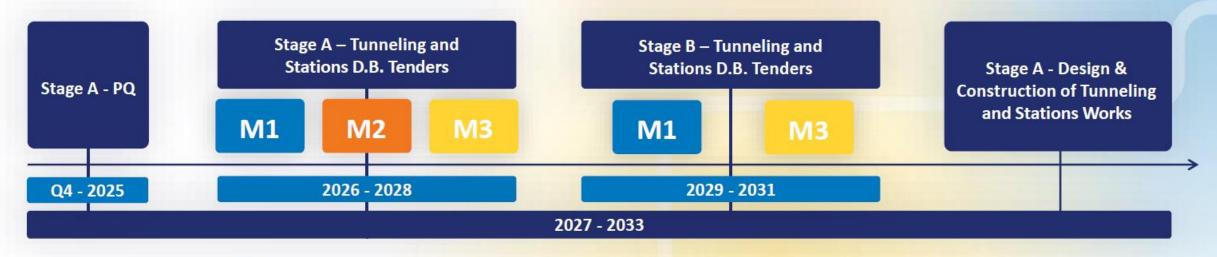




Opportunities

Let's discuss...

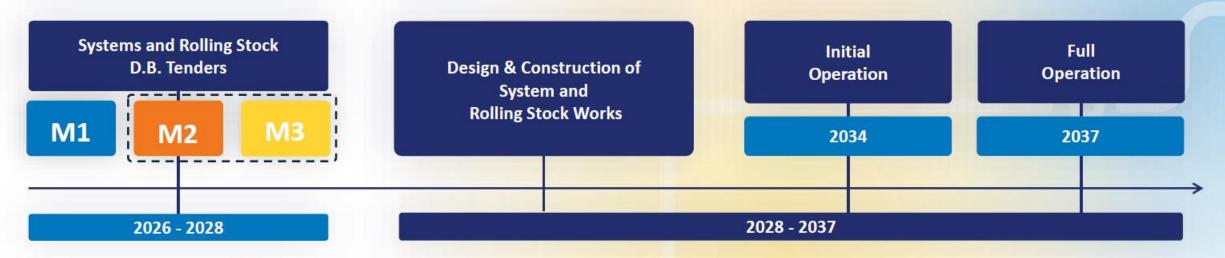
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Opportunities

Let's discuss...

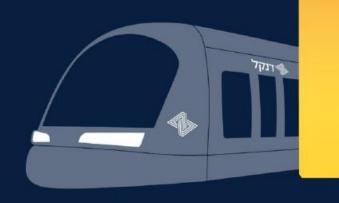
- Experience in mega D.B. Infra projects
- Experience in delivery of projects in urban environment
- Experience in delivery of Metro projects
- Experience in integration of Rail projects



Thank You & Shalom

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The Dead Sea Concession



Globally unique natural treasure



Historical and touristic site



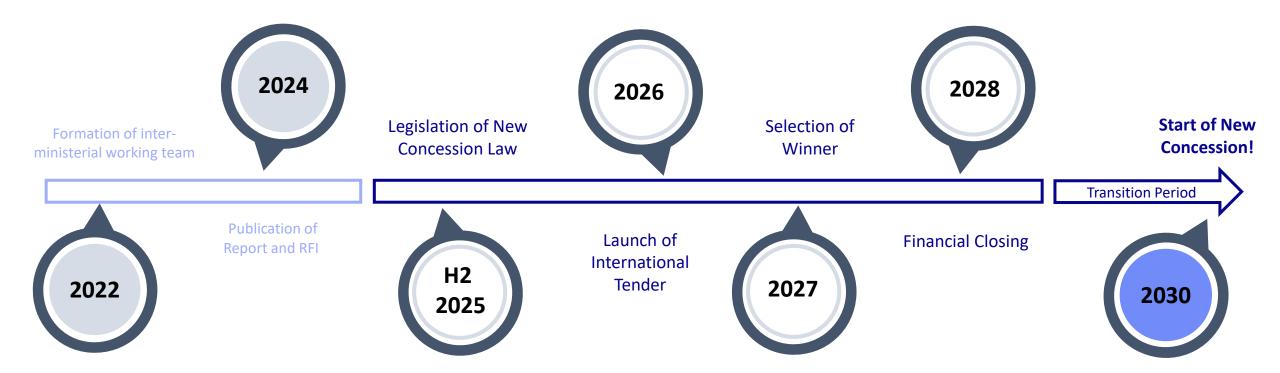
Source of essential minerals



Economic Value

The current concession is set to expire on March 31st, 2030





Project Timeline



Unique Advantages of Dead Sea

One of a Kind Production Process

The Dead sea provides a **significant competitive advantage** for cost-effective extraction for
valuable minerals, with established
infrastructure, production and logistics
synergies.





Cost-Effective Storage Solution

The Dead Sea offers an **efficient method** for storing extracted resources in open fields, leveraging its unique climate for optimal preservation while meeting market demand.



Seamless **global connectivity**, offering easy access to international markets across the world through both Red Sea and Mediterranean ports.

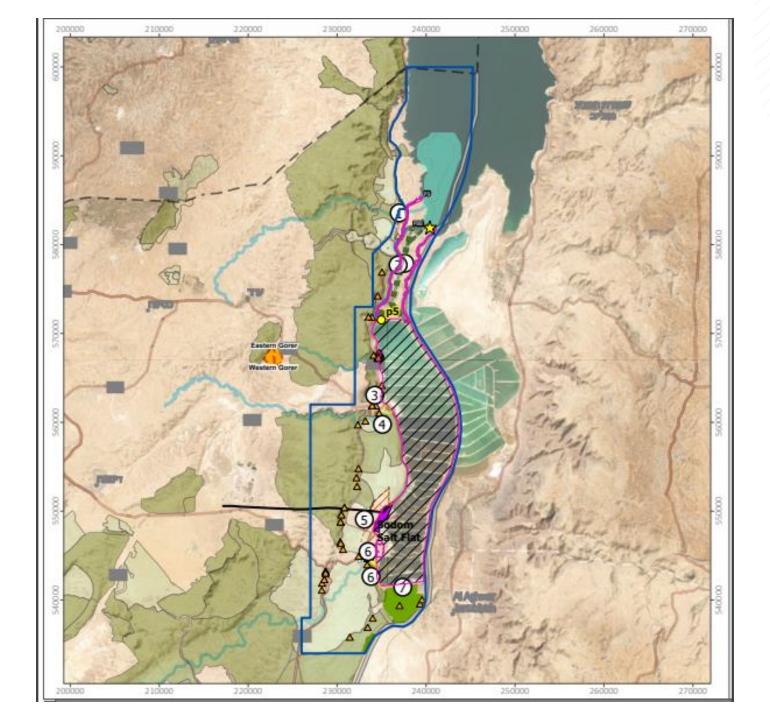




Sustainable Resource

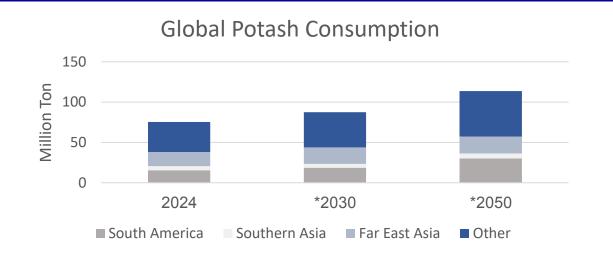
The Dead Sea's mineral production reserves ensure a **long-lasting supply** of potash, bromine and magnesium for many years, and potential for extraction of valuable new minerals.







Global Trends in the Concession's Markets





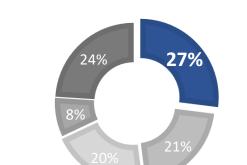
World Potash Production 2024*

5%

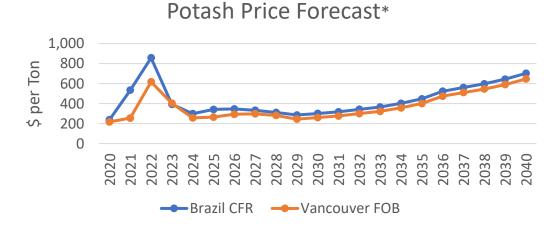
20%

14%

14%

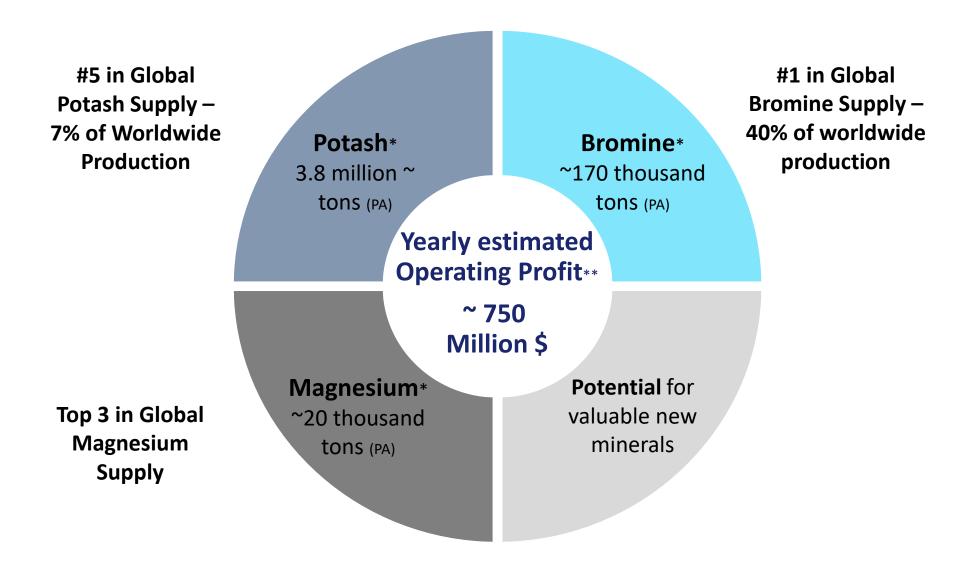


World Bromine Production 2024*



■ China

Average Annual Extraction & Operating Profit







Company or a Consortium in the fertilizers \ agriculture business

What are we looking for?

02

Company or a Consortium in the chemicals \ mining business



Company or Consortium interested in the downstream products (such as Ammonia, Phosphorus and more)



International conglomerates looking to expand their business portfolio



Open to other innovative companies and opportunities!



Get in Touch With Us

With your support, our goal is to engage as many companies as possible to create a competitive, international and dynamic tender that will deliver the best possible outcomes for the State of Israel.

LET'S TALK!

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Thank you, Any Questions?

