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Zagreb



UCIMU-SISTEMI PER PRODURRE

Italian Business Mission to Croatia: Connections & Solutions for Metalworking



STUDY TOUR UCIMU
Croatia, June 2025



ITALIAN TRADE AGENCY

ITA - Italian Trade Agency is the Governmental agency that supports the business development of Italian companies abroad and promotes the attraction of foreign investment in Italy.

With a motivated and modern organisation and a widespread network of overseas offices, ITA provides information, assistance, consulting, promotion, and training to Italian small and medium-sized businesses. Using the most modern multi-channel promotion and communication tools, ITA acts to assert the excellence of Made in Italy in the world.

ITA Office in Zagreb is responsible for Croatia and Bosnia Herzegovina.

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UCIMU-SISTEMI PER PRODURRE

Established in 1945, UCIMU-SISTEMI PER PRODURRE is the Italian machine tool, robots, automation systems and ancillary products (NC, tools, components, accessories) manufacturers' association.

The official and real representative of the Italian industry of the sector, UCIMU-SISTEMI PER PRODURRE has today over 250 associate member companies, which account for more than 70% of the Made in Italy in the field (over 6,3 billion Euro in 2024).

The association aims at safeguarding the interests of the sector by promoting the growth and dissemination of the entrepreneurial culture and by directly interacting with Italian and foreign authorities and institutions to

bring the strengths and requests of the sector to their attention.

The value and the long-standing tradition of the associate member companies, expression of one of the sectors that most contribute to the whole manufacturing chain, along with the expertise of the association structure, make UCIMU one of the most authoritative representatives among international organisations.

<https://www.ucimu.it>
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Index

AIDA Europe - AIDA S.r.l. 5

CERIN S.p.A. 6

MCM SpA - Machining Centers Manufacturing 7

MILLUTENSIL SRL 8

PAMA S.p.A. 9

SALVAGNINI ITALIA SPA 10

TIESSE ROBOT Spa. 11

ZANI SpA METAL FORMING MACHINES 12





AIDA Europe
AIDA S.r.l.

Via Brescia, 26 - 25020 Pavone Mella (BS)
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info@aida-europe.com

AIDA is a world leader in the manufacturing of mechanical and servo presses with a range of tonnage from 80 tons up to 3,000 tons and more, useful in all the sheet metal forming sectors. It employs over 2,100 people worldwide with production plants in Asia, Europe and North America. The plant in Europe is located in province of Brescia and employs 250 people. With a dedicated staff of 40 people, the service activities include maintenance and repair of presses, including those of other brands. Retrofit and modernization of presses and supply of automation complete our service offering.



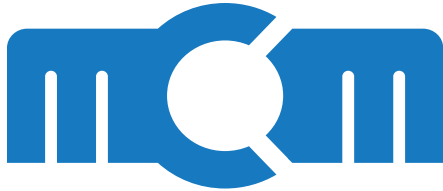


CERIN S.p.A.

Via Enrico Fermi 15, 37010 Affi (VR)
www.cerin.it
cerin@cerin.it

CERIN S.p.A. is a leading Italian manufacturer of solid carbide cutting tools, specialized in the design and production of high-performance end mills, drills, rotary burs, reamers and countersinks. Founded in 1971, the company combines decades of experience with continuous innovation, serving demanding industries such as aerospace, automotive, and precision engineering. With state-of-the-art facilities and a strong focus on research and development, Cerin delivers tools known for their precision, durability, and advanced geometries. The company operates globally, offering custom solutions and technical support to meet the highest machining requirements.





INTEGRATED MANUFACTURING SOLUTIONS

MCM SpA - Machining Centers Manufacturing

Via Celaschi, 19 - 29020 Vigolzone (PC)

www.mcm-group.com

info@mcm-group.com

MCM - Machining Centers Manufacturing SpA since 1978 is a leading company for design and production of 4- and 5-axis Horizontal Machining Centres and Flexible Manufacturing Systems characterised by technological contents capable of achieving maximum performance and productivity. MCM's product portfolio includes horizontal machining centres, flexible automation, supervision software and process industrialisation technologies. In addition, MCM can integrate third-party machines dedicated to complementary technologies into its systems. This allows the engineering of complete, customised solutions, offering customers the advantage of one-source supplier. As far as application fields are concerned, over the years, diversification into various market segments has been a driver of continuous innovation for MCM. #evolvingtogether is the motto MCM shares with customers, suppliers and partners.



Founded in 1955, Millutensil is a globally recognized manufacturer of high-tech machinery, including spotting presses, coil feeding lines, and conveyor systems. With 70 years of experience and a presence in over 50 countries, the company is known for engineering excellence, customized solutions, and strong client partnerships in industries such as automotive, home appliances, and aerospace. Millutensil stands out for its innovation in mould testing and pre-series production, particularly through its YOUMILL press. As an officially recognized Innovative SME, it invests in sustainable technologies, circular economy initiatives, and digital transformation. Operating from its advanced facility in Izano (Italy), Millutensil combines tradition with vision, offering cutting-edge, eco-conscious solutions that anticipate market evolution—building the future, step by step, with its global network of clients and partners.





MEMBER OF THE NIDEC CORPORATION

PAMA S.p.A.

Viale del Lavoro 10, 38068 Rovereto (TN)
<https://pamamachinetools.com/>
sales@pama.it

PAMA is one of the longest-established machine tool manufacturers in Europe, renowned for its innovative solutions and its ability to anticipate future market needs, working closely with customers to provide the most suitable solution for every application. Its technologically diverse range includes horizontal boring machines, vertical gantry-type and moving-table boring machines, milling machines, and machining centers, all designed to meet the production needs of companies operating in a wide variety of sectors where maximum rigidity and machining precision are essential. These sectors include energy, general mechanical engineering, earthmoving machinery, aerospace, machine tools, railways, shipbuilding, and large diesel engines. All solutions are distributed and installed directly by the company. PAMA operates globally, with key markets in Asia, the Americas, and Europe, supported by an extensive network of sales and service centers.

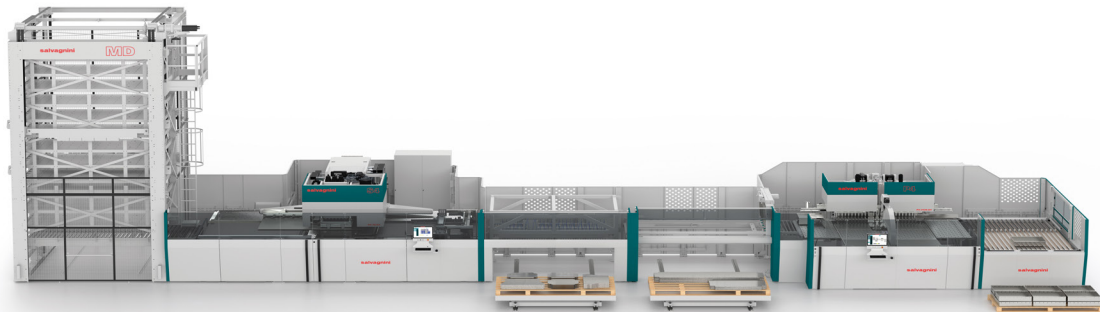




SALVAGNINI ITALIA SPA

Via Guido Salvagnini 51, 36040 Sarego (VI)
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Salvagnini is a global leader in flexible automation and industrial machinery for sheet metal working. Founded in 1963, the company designs, manufactures, and sells systems for punching, laser cutting, bending, and panel bending, offering integrated and automated solutions for smart manufacturing—including handling devices and automatic warehouses. With 5 production plants and 25 branches worldwide, Salvagnini combines global expertise with local support. Committed to innovation, sustainability, and customer efficiency, the company develops proprietary software and automation tools to optimize production. Headquartered in Italy, Salvagnini serves industries such as furniture, HVAC, electrical enclosures, and appliances, helping manufacturers improve productivity, flexibility, and quality.





TIESSE ROBOT Spa

Via Isorella, 32 - 25010 Visano (BS)
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sales@tiesserobot.it

Tiesse Robot Spa is headquartered in Visano (Brescia) and covers an area of 18,000 square meters. Since 1976, the company has been active in the field of industrial robotic automation and is partly owned by Kawasaki Robotics, a leader in the construction of industrial robots. It also distributes Shibaura SCARA robots. Tiesse provides automation with complete solutions for processes such as welding, handling, painting, machine tool tending, foundry process tending and deburring, as well as vision systems for robot guidance. The company is certified according to the UNI EN ISO 9001:2015 quality standard.





ZANI SpA METAL FORMING MACHINES

Via Centro Industriale Europeo, 32 Turate (CO)

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Zani Spa, based in Turate (Italy), is a leading manufacturer of high-quality metal forming machines, specializing in servo presses and mechanical presses from 160 to 3200 tons. Known for its focus on quality, flexibility, innovation and customer satisfaction, the company serves key industries such as automotive, appliances, electronics, furniture, & renewables. With decades of experience and three generations of family leadership, Zani combines tradition with advanced technology to deliver reliable, high-performance solutions.

A strong customer focus, combined with continuous R&D and a widespread after-sales network, ensures expert support, smooth operations, and minimal downtime. Zani Spa is ready to shape the future of Industry 5.0.





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