

Dubai International Boat Show

February 19-23, 2025

*Experience Italian
Nautical Excellence*

Dubai Harbor ESS-40



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ITCA[®]
ITALIAN TRADE AGENCY



Ministero degli Affari Esteri
e della Cooperazione Internazionale


**CONFINDUSTRIA
NAUTICA**
Italian Marine Industry Association

Italian Trade Agency - ITA



TRADE AND INVESTMENT

OPEN DOORS TO A WORLD
OF OPPORTUNITIES

ITA - Italian Trade Agency is the Governmental agency that supports the business development of our companies abroad and promotes the attraction of foreign investment in Italy. With a motivated and modern organization and a widespread network of overseas offices, ITA provides information, assistance, consulting, promotion and training to Italian small and medium-sized businesses. Using the most modern multi-channel promotion and communication tools, it acts to assert the excellence of Made in Italy in the world.

FIND YOUR ITALIAN PARTNER

ITA - Italian Trade Agency supports the business development of Italian companies abroad, increases business opportunities, improves the image of 'Made in Italy', promotes industrial collaboration and foreign investment in Italy. Find your Italian partner is a business directory with virtual showcases of Made in Italy companies. We offer you an overview of Italian businesses, including company profiles, products images and details, website, business proposals and contact information. Foreign companies or agent interested in Italian products or looking for partnership with Italian companies, can access the database with the profiles, searchable by sector or product, and find a business partner.

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 Italian Trade Agency

 ITAtradeagency

 ITA - Italian Trade Agency

www.ice.it

CONFINDUSTRIA NAUTICA – ITALIAN MARINE INDUSTRY ASSOCIATION

Confindustria Nautica (Italian Marine Industry Association) is a non-profit organisation founded in 1967 to promote maritime culture and tourism as well as develop the boating industry, a sector in which Italy plays an international role as a global leader that has consistently demonstrated its ability to grasp the state of the market and respond to its changing needs.

With its headquarters in Genoa and Rome, Confindustria Nautica is a member of Confindustria, the Federation of Italian Industry. It offers assistance, support, information and representation to its members operating across the various sectors of production, sales and services, while also providing consulting services of a technical and regulatory nature.

The Association interacts on a national level with political, social and governmental institutions, maintaining active relations with the Italian ministries for infrastructure, transport, economic development, the environment, economics and finance. At an international level, it plays an active role in ICOMIA (International Council of Marine Industry Associations) and EBI (European Boating Industry) by lobbying the EU institutions, international authorities and major global organisations.

As part of its institutional work in representing the Italian boating industry, the Association gathers and processes data on the sector's performance and trends in relation to both the domestic and international markets. It also encourages technical and economic development through market reports, research studies, debates and conferences.

The Association's international communications are supported by an intense marketing campaign that aims to promote Italian products worldwide, focusing on the stylish elegance, advanced technology and cutting-edge innovation that lie at the heart of the Italian boating industry.

Confindustria Nautica also organises the Genoa International Boat Show, the largest event of its kind in the Mediterranean, and the Satec Convention, a meeting point for member companies, stakeholders and operators in the sector.

CONFINDUSTRIA NAUTICA – ITALIAN MARINE INDUSTRY ASSOCIATION



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NAUTICA
Italian Marine Industry Association

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confindustrianautica



Confindustria Nautica



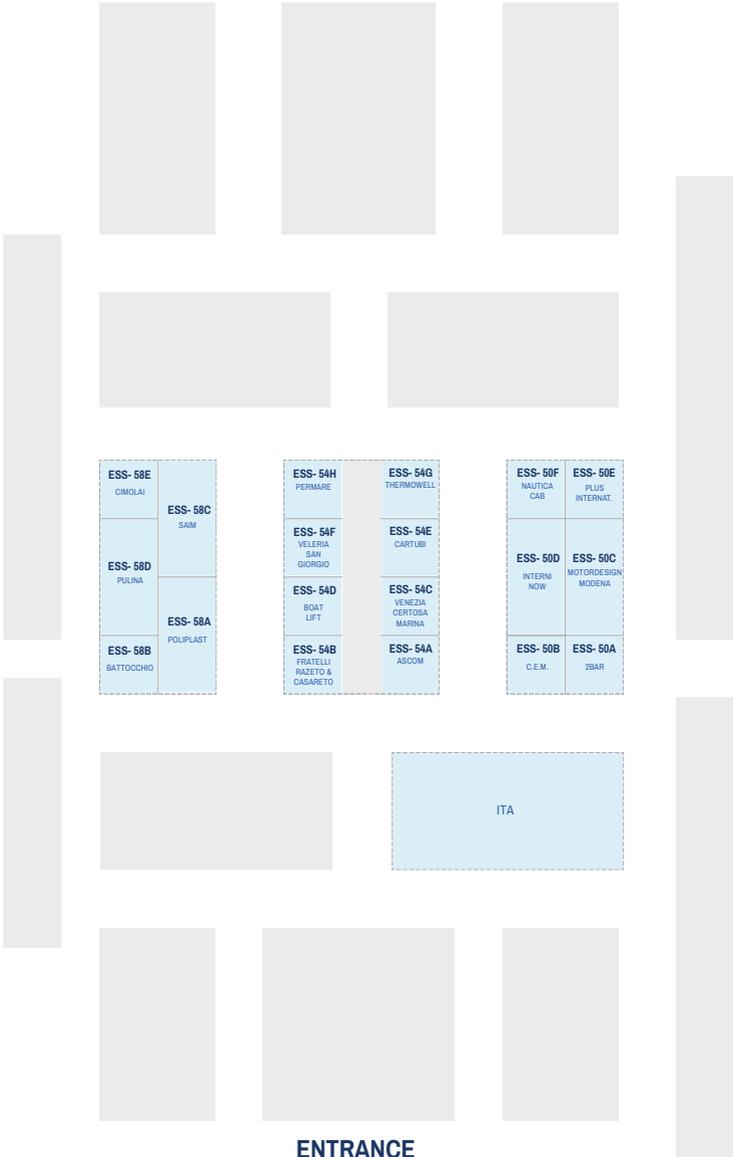
Confindustria Nautica



ConfNautica

Floor Plan

Dubai Harbor ESS-40



Exhibitor List

DUBAI INTERNATIONAL BOAT SHOW 2025	Stand No.	Page No.
2 BAR	Stand No. ESS - 50A	9
AMER	Stand No. ESS - 54H	10
ASCOM SPA	Stand No. ESS - 54A	11
BATTOCCHIO	Stand No. ESS - 58B	12
BOAT LIFT	Stand No. ESS - 54D	13
CARTUBI	Stand No. ESS - 54E	14
CEM	Stand No. ESS - 50B	15
CIMOLAI TECHNOLOGY	Stand No. ESS - 58E	16
F.LLI RAZETO & CASARETO	Stand No. ESS - 54B	17
INTERNI NOW	Stand No. ESS - 50D	18
MODENATECH COMPOSITI	Stand No. ESS - 50C	19
NAUTICA CAB - ENZO MANCA DESIGN	Stand No. ESS - 50F	20
PLUS MARINE ITALY	Stand No. ESS - 50E	21
POLIPLAST DANGELO	Stand No. ESS - 58A	22
PULINA EXCLUSIVE INTERIORS	Stand No. ESS - 58D	23
SAIM MARINE	Stand No. ESS - 58C	24
THERMOWELL DI RENATO NAPOLI	Stand No. ESS - 54G	25
VELERIA SAN GIORGIO	Stand No. ESS - 54F	26
VENEZIA CERTOSA MARINA	Stand No. ESS - 54C	27

Stand No. ESS - 50A

2 BAR



2 Bar is a young company that deals with the design and production of inflatable boats. With a team of highly skilled engineers and craftsmen, 2 Bar is committed to constant innovation, using high quality materials and cutting edge technologies to ensure maximum safety and performance.

Francesca Barbieri - Amministratore delegato
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2.Bar



2_bar



2 Bar



2 bar

Stand No. ESS - 54H

AMER



Permare shipyard builds, in Viareggio and Pisa, yachts under the brand name 'Amer Yachts' in composite up to 120 feet and yachts under the brand name 'Amer Steel' in steel up to 70 metres.

BARBARA AMERIO - CEO

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amer
— STEEL —



ameryachtsoff



AMERYacht



@amercento



Permare - Amer Yachts



Permare Shipyard | AMER YACHTS | AMER STEEL

Stand No. ESS - 54A

ASCOM SPA



Ascom Spa specialized in the manufacture of lifting equipment for both the Marine Industry and the Industrial Sector up to 1500T payload, offering a wide range of both standard catalog products and customized equipment, manufactured according to Client specifications.

Mr. Roberto Schedoni - President
Via Della Fornace 16
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www.ascom-italy.it

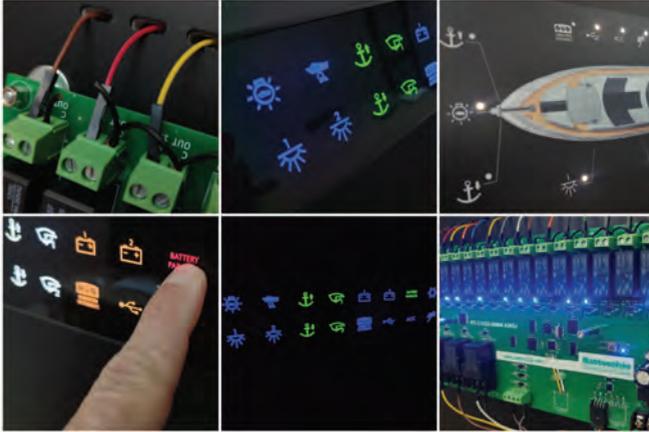
ASCOM
HANDLING EQUIPMENT SPECIALIST

  Ascomspa

 ASCOM S.p.A.  @ASCOMSpA

Stand No. ESS - 58B

BATTOCCHIO



With 50 years' experience in the membrane keyboards sector, today Baticchio design and manufacture membrane keyboards and human-machine interfaces (HMI) for boats and yachts, ensuring durability, waterproofing, and UV resistance. Our customized solutions feature touch controls, backlighting, and high-performance materials, enhancing onboard functionality and aesthetics. With cutting-edge design and advanced manufacturing, we provide reliable, ergonomic, and innovative marine interface technology.

Maurizio Baticchio-CEO and more
Via Marghera, 1
31033 Castelfranco Veneto (TV)
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Tel: +390423497702
info@baticchio.com
www.baticchio.com

Baticchio
KEYBOARDS FOR YOUR FINGERS

 Baticchio Srl
 baticchio_srl

Stand No. ESS - 54D

BOAT LIFT



BOAT LIFT is specialised in manufacturing of handling and lifting systems and offers a wide range of personalised solutions.

Travel lifts, gantry cranes, self-propelled trailers and amphibious machines, available in the electric version as well, are all designed with user-oriented approach and tailored to meet unique client needs, enhancing operational efficiency and safety during on-site activities.

Simone Cravanzola - Sales Office

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12055 Diano d'Alba (CN)
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www.boatlift.it

**BOAT
LIFT**
HANDLING AND LIFTING SYSTEMS

 @Boatliftchannel

 BOAT LIFT

  boatliftitaly

Stand No. ESS - 54E

CARTUBI S.R.L.



CARTUBI has been operating for over 50 years in Trieste - Italy in the ship design, building repair and any other related activity and service in the marine industry. New building, steel-work, mechanical repair, piping, carpentry are the sectors where we have developed our competences. Highly specialized to provide on request skilled teams all around the world for quick and efficient work repair on offshore oil platform

Luigi Cosmo Chinappi - Sales Manager
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 Cartubi - Cantieri Navali

 Cartubi - Cantieri Navali

Stand No. ESS - 50B

CEM S.R.L.

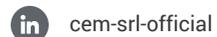


Manufacturer of pumps and water pressure systems made in AC and DC, pumps with pulley, with manual and magnetic clutch or with hydraulic motor, hand pumps, diesel motor pumps, and 12-24V DC motors.

Manufacturer of Centrifugal blowers and Axial fans for engine room and closed environments.

Andrea Corradi - CEO
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www.cempumps.com



Stand No. ESS - 58E

CIMOLAI TECHNOLOGY



Cimolai Technology Spa supplies customized mobile boat hoists ranging from 30 t to 2000 t diesel and full electric, ship lifting platforms "cimolift" to launch and dry-dock huge vessels, special cranes to move, lift and turn ship blocks, self-propelled modular trailers spmt and transfer systems to support the "cimolift" or to be used independently to perform the transportation and parking operations of the vessels within the shipyards.

Claudio Carlon - Sales Director
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www.cimolaitechnology.com



 cimolaitech

 cimolaitechnology

  CimolaiTechnology

Stand No. ESS - 54B

F.LLI RAZETO & CASARETO



For over 100 years, F.lli Razeto & Casareto has designed and manufactured complements and accessories for large liners, cruise ships and yachts. With historic ties to Sori and half of its production aimed at the overseas market, the company has become an international leader and is highly regarded by major shipyards also for its superb component customization ability and its vast distribution and service network that crosses all continents.

ANDREA RAZETO - CEO
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Italy

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www.razetocasareto.com



 RazetoCasareto
 razetoecasareto

Stand No. ESS - 50D

INTERNI NOW



Interni now combines the elegance of Italian design with the flexibility of custom-made solutions. Operating since 1988, it specializes in luxury interiors and Fit Out & FFE services, including procurement and project management. With expertise in Carrara marble and a network of 100 + premium brands, it delivers tailored solutions for yachts, residences and hospitality.

DAVIDE BISELLI - VICE CEO SENIOR PROJECT MANAGER

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INTERNINOW
LIVING ITALIAN DESIGN



Interni now - living italian design



interninow.it



Interni now

Stand No. ESS - 50C

MODENATECH COMPOSITI



Modenatch Compositi was founded and is based in the heart of the Motor Valley in Modena. We specialize in crafting prepreg carbon fiber products and distinguish ourselves through our design research and project creation process. We handle the entire production journey, from the initial concept to the turnkey delivery of the final product.

CHRISTIAN RITACCO - SALES & BUSINESS DEVELOPMENT

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modenatch.it



modenatch_compositi



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Modena Tech Composite Materials

Stand No. ESS - 50F

NAUTICA CAB - ENZO MANCA DESIGN



Nautica CAB was founded in the 1980s by Vincenzo Caputo, blending his passion for boating and Offshore racing. Initially focused on RIB outfitting, repairs, and engine testing, it is now a benchmark for discerning clients seeking prestigious boats. Renowned for customization, high-quality materials, and expert craftsmanship, Nautica CAB delivers unique, robust RIBs tailored to every owner's vision.

ENZO MANCA - ITA DESIGNER - SALES MANAGER

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Nautica **CAB**



nautica.cab



nauticacab



Enzo Manca

Stand No. ESS - 50E

PLUS MARINE ITALY



For over 20 years we have been designing and manufacturing energy and water supply pedestals for the most exclusive marinas around the world. Our "Made in Italy" design is unique, characterized by a pleasant style and by high quality materials.

Thanks to our partnership with a renowned design studio, we can provide you with exclusive tailor-made solutions.

FRANCO CEROICI - SALES MANAGER

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 plusmarine

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 @plusmarineitaly

 @PlusMarine

 Franco Ceroici

Stand No. ESS - 58A

POLIPLAST DANGELO



Poliplast Dangelo is a leading Italian company specializing in UV-resistant marine fabrics. For the 4th year, it is expanding in the Arab market with local architects, designers, shipyards, and upholsterers. It offers products like Reflecto, a fabric that reduces surface temperatures, and Sattler Yachtmaster fabrics. It also introduces 100% recycled polyester and IMO-certified Mediterranea outdoor textiles.

ANTONIO D'ANGELO - ITA PARTNER & SALES MANAGER

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POLIPLAST DANGELO



 poliplast_dangelo

   POLIPLAST DANGELO

Stand No. ESS - 58D

PULINA EXCLUSIVE INTERIORS



Founded and based in Pisa in 2014 by architect Alessandro Pulina, Pulina Exclusive Interiors is a luxury interior design and architecture studio. Specializing in custom made designs for yachts, high end residential and transportation, the studio brings elegance and innovation to every space. With offices in Shanghai and Dubai, it carefully oversees each project from concept to completion, delivering exceptional craftsmanship and the finest Italian materials.

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P U L I N A
EXCLUSIVE INTERIORS

 pulina_exclusive_interiors

 PulinaExclusiveInteriors

 Pulina Exclusive Interiors

Stand No. ESS - 58C

SAIM MARINE



SAIM Marine was born in 1993 imports and distributes high-tech equipment to the most famous shipyards. Its products and services are targeted both to pleasure crafts and to professional boats.

QS Seamaster stern and bow thrusters, Waveless stabilizers and Exilator exhaust gas filtration systems are the brands, among those distributed by SAIM, which will be exhibited at Dubai Boat Show 2025.

ANDREA FABBRI - B.U. SAIM MARINE DIRECTOR

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Stand No. ESS - 54G

THERMOWELL DI RENATO NAPOLI



Thermowell marine is an Italian based company specialized in the marine air conditioning field. Situated in Lecce, South of Italy, Thermowell offers top quality and Made in Italy products.

Thermowell offers a wide range of products to suit boats of different sizes and also offers the possibility of designing customized air conditioning systems to meet the needs of large boats and yachts.

MATTIA NAPOLI - TECHNICAL & SALES MANAGER

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 Thermowell Marine air conditioning

 Thermowell ® | Marine air conditioning

Stand No. ESS - 54F

VELERIA SAN GIORGIO



From the sails of the AMERIGO VESPUCCI to the design and creation of personal protective equipment for the crews of the most modern boats of AMERICA'S CUP CLASS and Olympic FIV athletes. This the story of a company founded in GENOA IN 1926 from the historic knowledge handed down by a chief sailmaker. Today VELERIA SAN GIORGIO is the best-known Italian company in the field of life jacket design and production.

CHIARA ORIGANO - EXPORT MANAGER

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veleriasangiorgio



Veleria San Giorgio



VeleriaSanGiorgio



Veleria San Giorgio S.R.L.



Stand No. ESS - 54C

VENEZIA CERTOSA MARINA



The ICOMIA World Marinas Conference is a specialized professional yachting operators meeting, held every two years since 1993 in a different location around the world. Supervised by the ICOMIA Marinas Group, the conference attracts maritime industry professionals: local and global institutions, marina owners, managers&staff, marina&real estate developers, technical experts, financial operators, marinas essential products manufactures, services&technologies, start-ups, media stakeholders, yacht captains, shipyards&yacht brands, fleet owners&charter agencies. In October 15-17, 2025 the conference will take place in Venice, Italy, within the facilities of Venezia Certosa Marina, which relaunches the regeneration plan of the Certosa Island, integrating high-level yachting&hospitality services.

GIUSEPPE SANFELICE - DEPUTY MARINA MANAGER

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 [Venezia Certosa Marina](#)

 [Vento di Venezia](#)

VENEZIA
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ITA - Dubai Office  itadubai 